



Falkirk Council

Strategic Commissioning

THE BRIEF

Objectives:

- to highlight links to other legislation; Community Empowerment Act/ SDS etc
- to gain an understanding of the opportunities Strategic Commissioning creates for the Third Sector
- to outline how the Third Sector can best be prepared

KEY NATIONAL DRIVERS

- Public Bodies (Joint Working) (Scotland) Act
- Children & Young People (Scotland) Act
- Social Care (Self Directed Support) Act
- Procurement Reform (Scotland) Act
- Community Empowerment (Scotland) Act
- Community Planning & SOAs
- NHS Quality Strategy & 20:20 Vision
- Care Group Strategies
- Human Rights – Scotland’s National Action Plan
- Impending Legislation – including for Carers & Criminal Justice

LEGISLATION

Community Empowerment (Scotland) Act

- Local Outcomes Improvement Plan

Procurement Reform Scotland Act

- Sustainable Procurement Duty
- Procurement Strategy & Annual Report

Self Directed Support (Scotland) Act

- 4 Options

LINKS

Health and Social Care
example of the wider planning
landscape



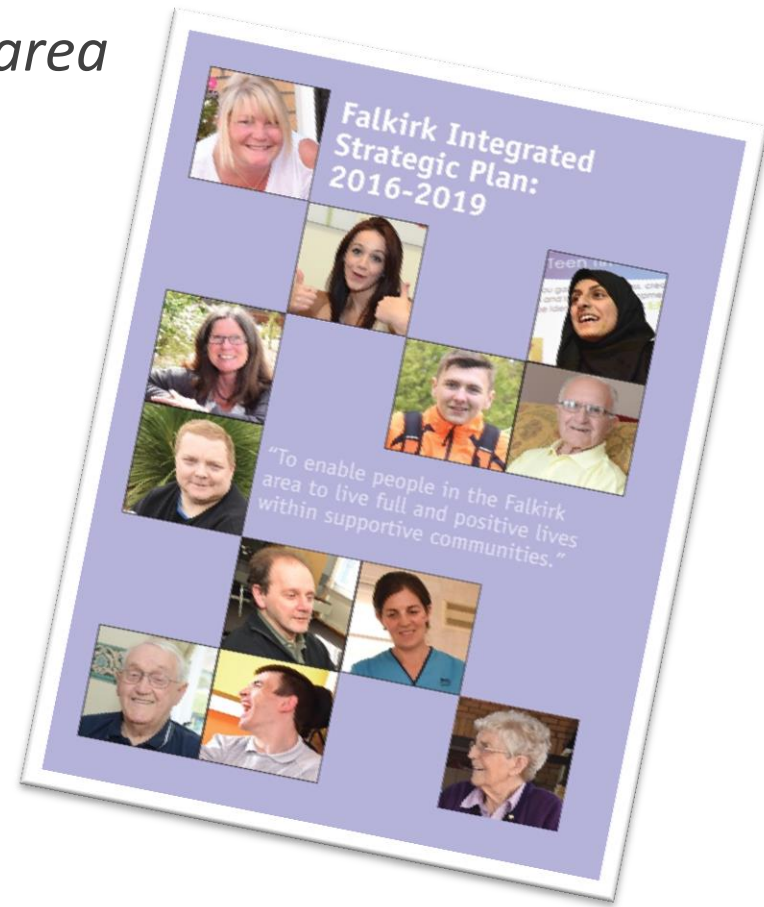
Falkirk Integrated Strategic Plan

Vision

To enable people in the Falkirk Council area to live full and positive lives within supportive communities

Outcomes

- Self-Management
- Autonomy and Decision Making
- Safe
- Experience
- Community Based Supports



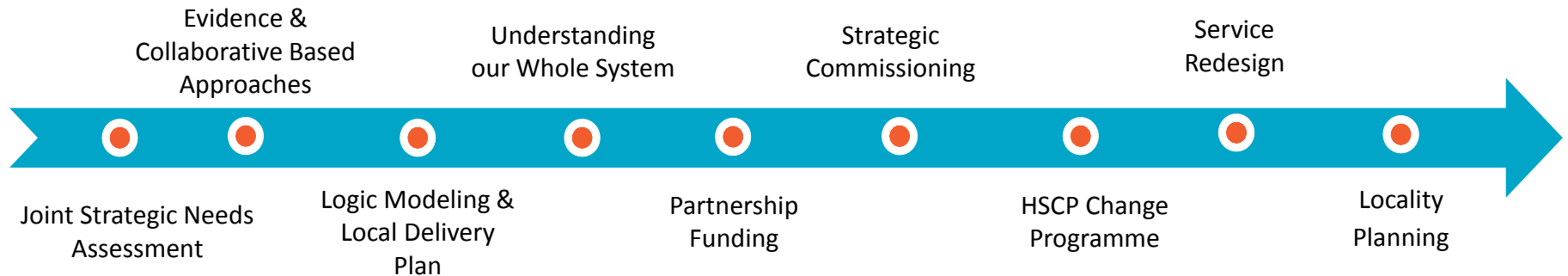
Why Change is Necessary

Higher public expectations of health and social care services as more people live longer and into very old age, with an increasing prevalence of illness, particularly chronic conditions, supported by new medicines and technologies, which together with inflation make the system less financially sustainable each year.

And not just a sustainability challenge, a quality challenge

Our Systematic Approach

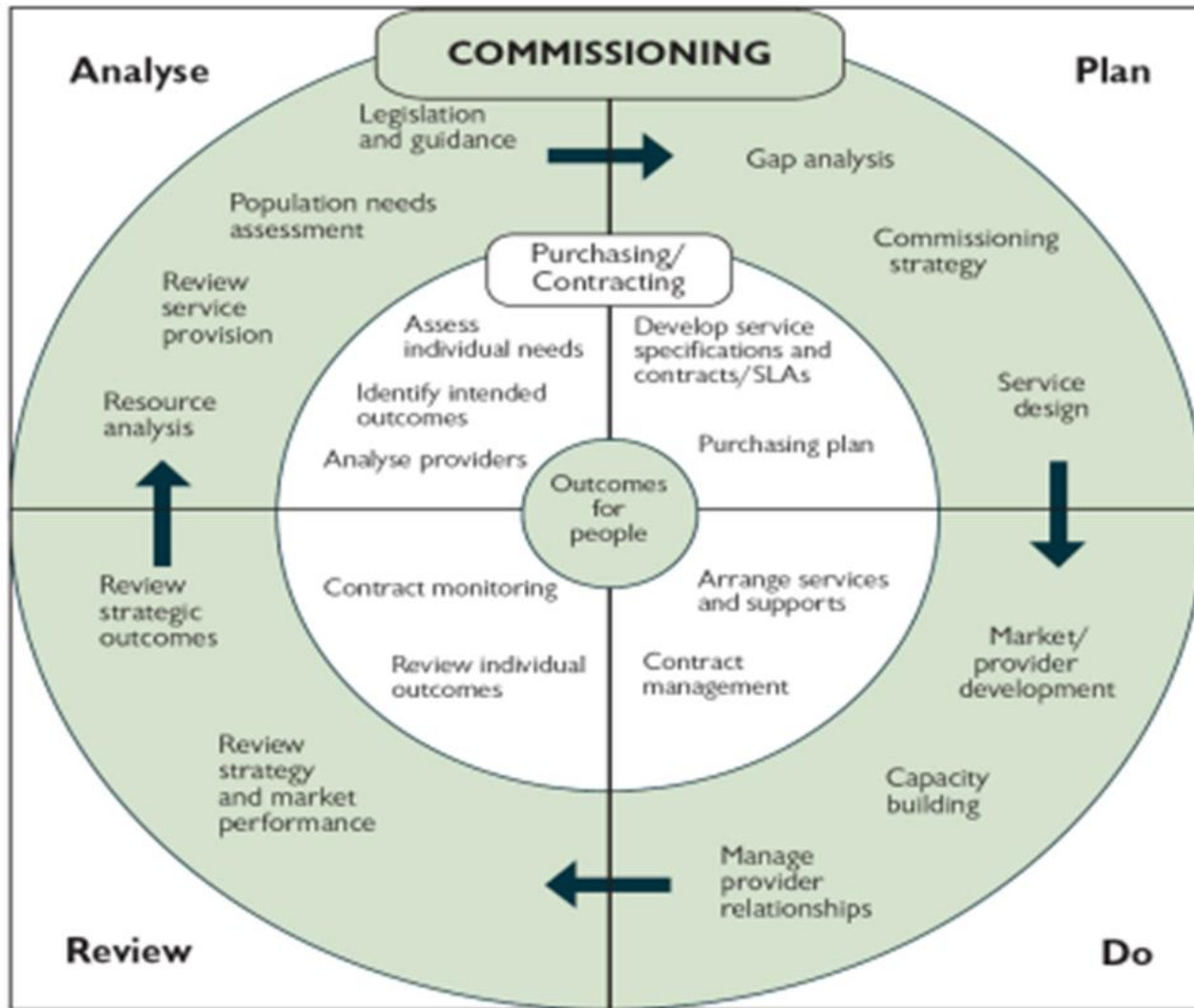
We are taking a systematic approach to change, to ensure that improvement and redesign is taken forward in line with evidence based need. The process is ongoing and includes:



Strategic Commissioning

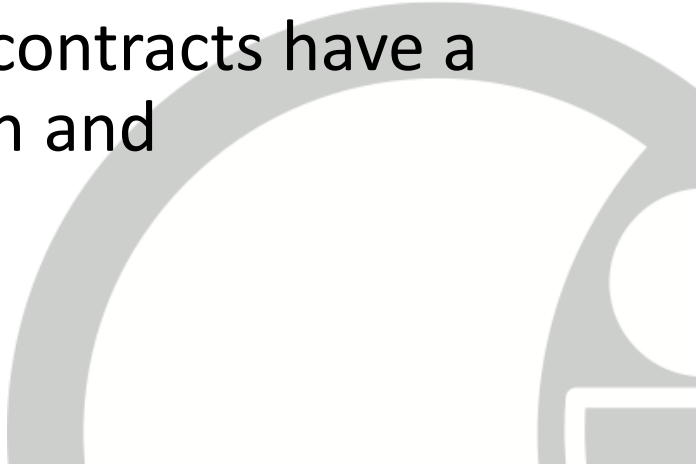
‘Strategic commissioning is the term used for all the activities involved in assessing and forecasting needs, links investment to agreed desired outcomes, considering options, planning the nature, range and quality of future services and working in partnership to put these in place.’

Commissioning Cycle



Market Facilitation Plan

We aim to be:

- **Accessible** – our decisions are visible and open to fair challenge;
 - **Accommodating** – by facilitating participation of smaller and local providers in any new forms of contractual relationships we ensure diversity and choice;
 - **Adaptable** – our frameworks and contracts have a greater emphasis on co-production and sustainability.
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We Asked....

- Are there opportunities in strategically commissioning services?
- What are your concerns about strategic commissioning?

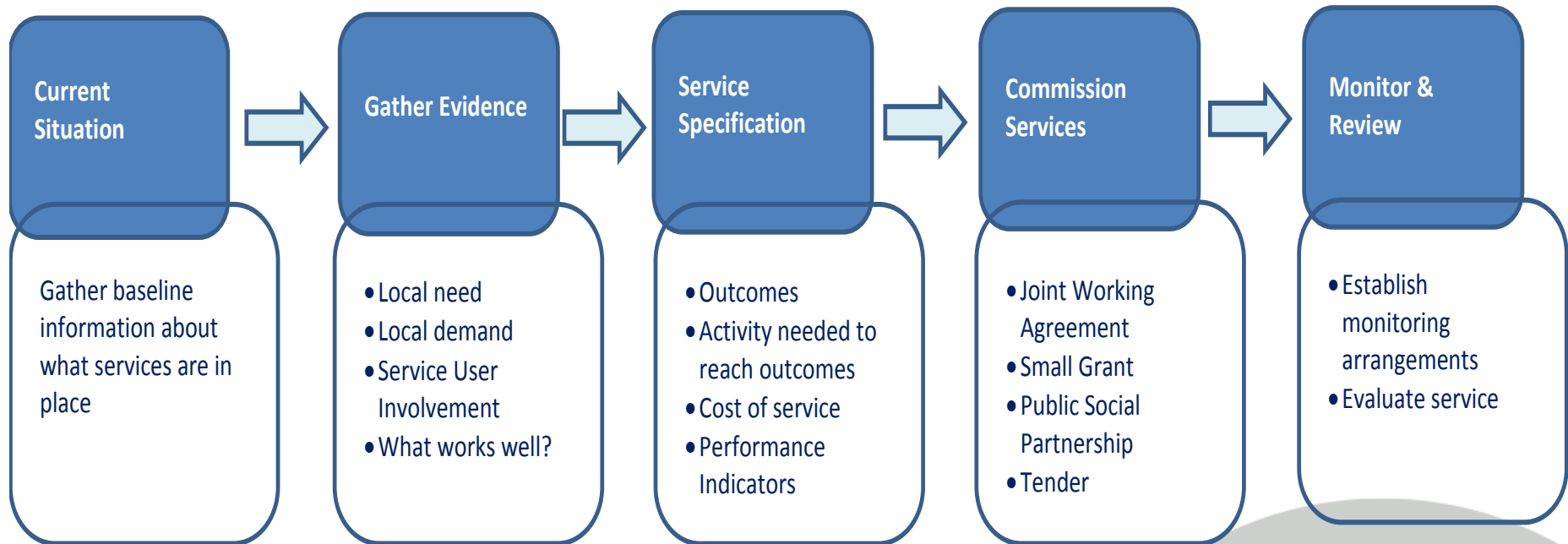


You Said....

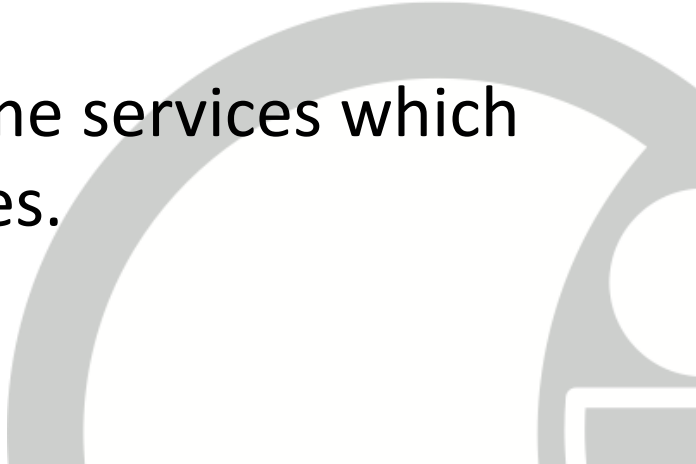
OPPORTUNITIES
Co-designed Performance Management Framework
Learning by sharing
A change of attitude towards Third Sector organisations
More collaborative working
Make use of social media
Better service user involvement

CONCERNS
Competitive culture hinders collaborative working
Capacity of organisations
Duration of funding cycles
Limited understanding of Third Sector role & structures
Communication mechanisms
Financial constraints

Falkirk HSCP: Strategic Commissioning



We are....

- Taking a phased approach
 - Learning from other areas
 - Developing longer term investment plans
 - Developing ways of working with service users
 - Focussing on outcomes
 - Supporting commissioners to work with the third sector
 - Potential de-commissioning of some services which no longer meet with HSCP priorities.
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Further Support

PROCUREMENT / COMMISSIONING CLINICS

- pcu@falkirk.gov.uk
- One Morning per Month
- 6 x 30 Minute Slots
- Specific Questions
- Contact within Council



Further Support

SUPPLIER DEVELOPMENT PROGRAMME

www.sdpscotland.co.uk

Objective: Assisting SMEs & TSOs become more capable of accessing and competing for public sector contracts.

How: Events
Workshops
Webinars
Website

Benefits: It's Free!!



Thank you

James King

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